

# FOR IMMEDIATE RELEASE

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# Take-Two Interactive Software, Inc. Reports Results for Fiscal Third Quarter 2025

\$1.37 billion Net Bookings, within Company's guidance range

Company updates fiscal year 2025 outlook and reiterates expectation for Net Bookings of \$5.55 to \$5.65 billion

<u>New York, NY – February 6, 2025</u> – Take-Two Interactive Software, Inc. (NASDAQ:TTWO) today reported results for the third quarter of its fiscal year 2025, ended December 31, 2024. For further information, please see the third quarter fiscal 2025 results slide deck posted to the Company's investor relations website at <u>take2games.com/ir</u>.

## Management Comments

"We achieved solid results during the holiday season. Our Net Bookings of \$1.37 billion were within our guidance range, as significant outperformance in *NBA 2K* helped to offset moderation experienced in several of our mobile franchises. At the same time, our operating results surpassed expectations, led by the upside from *NBA 2K*, as well as a shift in timing of expenses that benefited the quarter," said Strauss Zelnick, Chairman and CEO of Take-Two Interactive.

"For Fiscal 2025, we are reiterating our Net Bookings guidance range of \$5.55 to \$5.65 billion and our outlook for operating performance. Our projections for the fourth quarter balance strength in *NBA 2K* with a continuation of the current mobile trends, and the shift of some operating expenses into the period."

"Looking ahead, this calendar year is shaping up to be one of the strongest ever for Take-Two, as we plan to launch *Sid Meier's Civilization VII* on February 11<sup>th</sup>, *Mafia: The Old Country* in the Summer, *Grand Theft Auto VI* in the Fall, and *Borderlands 4.* We continue to invest prudently in our development pipeline and remain confident in Zynga's potential to create new mobile forever franchises as demonstrated by their ongoing success with *Match Factory*. As we continue to deliver hits, we remain highly confident that we will achieve sequential increases in, and record levels of, Net Bookings in Fiscal 2026 and 2027."

## Third Quarter Fiscal 2025 Financial and Operational Highlights

- Total Net Bookings\* grew 3% to \$1.37 billion, compared to \$1.34 billion during last year's fiscal third quarter.
  - Net Bookings from recurrent consumer spending\*\* grew 9% and accounted for 79% of total Net Bookings.
  - The largest contributors to Net Bookings were NBA® 2K25, Grand Theft Auto® Online and Grand Theft Auto V, Toon Blast™, Match Factory!™, our hyper-casual mobile portfolio, Empires & Puzzles™, Red Dead Redemption® 2 and Red Dead Online, Words With Friends™, and Toy Blast™.
- GAAP net revenue was \$1.36 billion, compared to \$1.37 billion in last year's fiscal third quarter.
  - Recurrent consumer spending\*\* increased 5% and accounted for 80% of total GAAP net revenue.
  - The largest contributors to GAAP net revenue were NBA 2K25 and NBA 2K24, Grand Theft Auto Online and Grand Theft Auto V, Toon Blast, Empires & Puzzles, Match Factory!, our hyper-casual mobile portfolio, Red Dead Redemption 2 and Red Dead Online, Words With Friends, and Toy Blast.
- GAAP net loss was \$125.2 million, or \$0.71 per share, as compared to \$91.6 million, or \$0.54 per share, for the comparable period last year.

\* Net Bookings is our operational metric and defined as the net amount of products and services sold digitally or sold-in physically during the period, and includes licensing fees, merchandise, in-game advertising, strategy guides and publisher incentives.

\*\* Recurrent consumer spending is generated from ongoing consumer engagement and includes virtual currency, add-on content, in-game purchases and ingame advertising.

# Third Quarter Fiscal 2025 Financial Results

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The following data is used internally by the Company's management and Board of Directors to adjust the Company's GAAP and Non-GAAP financial results in order to facilitate comparison of its operating performance between periods and to better understand its core business:

			Three Months	Ended Decembe	er 31, 2024					
	Financial Data									
in millions	Statement of Operations	Change in deferred net revenue and related cost of revenue	Stock-based compensation	Amortization of acquired intangibles	Business reorganization	Business acquisition	Other <sup>(a)</sup>			
GAAP	_									
Total net revenue	\$1,359.8	13.7								
Cost of revenue	599.9	1.1	(2.6)	(171.9)						
Gross profit	759.9	12.5	2.6	171.9						
Operating expenses	892.0		(80.3)	(17.4)	(23.1)	6.8				
(Loss) income from operations	(132.1)	12.5	82.9	189.2	23.1	(6.8)				
Interest and other, net	(21.0)	2.8				2.2	4.3			
(Loss) gain on fair value adjustments, net	0.2					0.7	(0.9)			
(Loss) income before income taxes	(152.9)	15.4	82.9	189.2	23.1	(3.8)	3.4			
Non-GAAP	_									
EBITDA	88.8	12.5	82.9		23.1	(3.2)	3.4			

Note: For management reporting purposes, the table above assumes a management tax rate of 18% and a fully diluted share count of 178.2 million in order to calculate diluted net income per share.

<sup>(a)</sup> Other includes adjustments for (i) the revaluation of the Turkish Lira against the U.S. Dollar and (ii) fair value adjustments related to certain equity investments.

# Outlook for Fiscal Year 2025

Take-Two is revising its outlook for the fiscal year and providing its initial outlook for its fiscal fourth quarter ending March 31, 2025:

### Fiscal Year Ending March 31, 2025

The Company is also providing selected data, which is used internally by its management and Board of Directors to adjust the Company's GAAP and Non-GAAP financial outlook in order to facilitate comparison of its operating performance between periods and to better understand its core business and future outlook:

	Fiscal Year Ending March 31, 2025								
			Financ	ial Data					
\$ in millions except for per share amounts	Outlook <sup>(1)</sup>	Change in deferred net revenue and related cost of revenue	Stock-based compensation	Amortization of acquired intangibles	Business reorganization and other <sup>(a)</sup>				
GAAP									
Total net revenue	\$5,570 to \$5,670	\$(20)							
Cost of revenue	\$2,413 to \$2,349	\$10	\$(17)	\$(678)					
Operating expenses	\$3,772 to \$3,792		\$(318)	\$(69)	\$(155)				
Interest and other, net	\$107				\$(24)				
(Loss) income before income taxes	\$(722) to \$(668)	\$(30)	\$335	\$747	\$179				
Net loss	\$(788) to \$(729)								
Net loss per share	\$(4.50) to \$(4.17)								
Net cash provided by operating activities	approximately \$(200)								
Capital expenditures	approximately \$140								
Non-GAAP									
EBITDA	\$263 to \$317	\$(30)	\$335		\$155				
Adjusted Unrestricted Operating Cash Flow	approximately \$(150)								
Operational metric									
Net Bookings	\$5,550 to \$5,650								

• Management reporting tax rate anticipated to be 18%

- Share count used to calculate GAAP net loss per share is expected to be 175.0 million
- Share count used to calculate management reporting diluted net income per share is expected to be 177.5 million

<sup>(a)</sup> Other includes adjustments for (i) business acquisition expenses, (ii) the revaluation of the Turkish Lira against the U.S. Dollar, and (iii) fair value adjustments related to certain equity investments.

## Fiscal Fourth Quarter Ending March 31, 2025

The Company is also providing selected data, which is used internally by its management and Board of Directors to adjust the Company's GAAP and Non-GAAP financial outlook in order to facilitate comparison of its operating performance between periods and to better understand its core business and future outlook:

	Three Months Ending March 31, 2025								
	Financial Data								
\$ in millions except for per share amounts	Outlook <sup>(1)</sup>	Change in deferred net revenue and related cost of revenue	Stock-based compensation	Amortization of acquired intangibles	Business acquisition				
GAAP									
Total net revenue	\$1,519 to \$1,619	\$(35)							
Cost of revenue	\$621 to \$647	\$6	\$(5)	\$(168)					
Operating expenses	\$899 to \$919		\$(81)	\$(16)	\$(2)				
Interest and other, net	\$32				\$(1)				
(Loss) income before income taxes	\$(33) to \$21	\$(41)	\$86	\$184	\$3				
Net (loss) income	\$(35) to \$22								
Net (loss) income per share	\$(0.20) to \$0.13								
New CAAD									
Non-GAAP	· · · · · · · · · · · · · · · · · · ·	• • • •	• • •						
EBITDA	\$223 to \$277	\$(41)	\$86		\$2				
Operational metric									
Net Bookings	\$1,484 to \$1,584								

Management reporting tax rate anticipated to be 18%

• Share count used to calculate GAAP net loss per share is expected to be 177.5 million

• Share count used to calculate GAAP and management reporting diluted net income per share is expected to be 179.1 million

1) The individual components of the financial outlook may not foot to the totals, as the Company does not expect actual results for every component to be at the low end or high end of the outlook range simultaneously.

Key assumptions and dependencies underlying the Company's outlook include: a continuation of the current economic backdrop; the timely delivery of the titles included in this financial outlook; continued growth in the installed base of PlayStation 5 and Xbox Series X|S, as well as engagement on Xbox One and PlayStation 4; the ability to develop and publish products that capture market share for these current generation systems while also leveraging opportunities on PC, mobile and other platforms; factors affecting our performance on mobile, such as player acquisition costs; our ongoing focus on our live services portfolio and new game pipeline; and stable foreign exchange rates. See also "Cautionary Note Regarding Forward Looking Statements" below.

## Product Releases

The following have been released since October 1, 2024:

Label	Product	Platforms	Release Date
2K	NBA 2K25 Arcade Edition	Apple Arcade	October 3, 2024
Rockstar Games	Red Dead Redemption and Undead Nightmare	PC	October 29, 2024
Rockstar Games	Grand Theft Auto Online: Agents of Sabotage	PS5, PS4, Xbox Series X S, Xbox One, PC	December 10, 2024

Take-Two's future lineup announced to-date includes:

Label	Product	Platforms	Release Date
2К	Sid Meier's Civilization VII	PS5, PS4, Xbox Series X S, Xbox One, PC, Switch	February 11, 2025
2K	PGA TOUR 2K25	PS5, Xbox Series X S, PC	February 28, 2025
2К	WWE 2K25	PS5, PS4, Xbox Series X S, Xbox One, PC	March 14, 2025
2К	Mafia: The Old Country	PS5, Xbox Series X S, PC	Summer of calendar 2025
Rockstar Games	Grand Theft Auto VI	PS5, Xbox Series X S	Fall of calendar 2025
2K	Borderlands 4	PS5, Xbox Series X S, PC	Calendar 2025
Zynga	CSR 3	iOS, Android	ТВА
Ghost Story Games	Judas	PS5, Xbox Series X S, PC	ТВА
2K	Project ETHOS	ТВА	TBA

# Conference Call

Take-Two will host a conference call today at 4:30 p.m. Eastern Time to review these results and discuss other topics. The call can be accessed by dialing (800) 715-9871 or (646) 307-1963 (conference ID: 1162777). A live listen-only webcast of the call will be available by visiting <u>http://ir.take2games.com</u> and a replay will be available following the call at the same location.

# Non-GAAP Financial Measures

In addition to reporting financial results in accordance with U.S. generally accepted accounting principles (GAAP), the Company uses Non-GAAP measures of financial performance: *Adjusted Unrestricted Operating Cash Flow*, which is defined as GAAP net cash from operating activities, adjusted for changes in restricted cash, and *EBITDA*, which is defined as GAAP net income (loss) excluding interest income (expense), provision for (benefit from) income taxes, depreciation expense, and amortization and impairment of acquired intangibles.

The Company's management believes it is important to consider Adjusted Unrestricted Operating Cash Flow, in addition to net cash from operating activities, as it provides more transparency into current business trends without regard to the timing of payments from restricted cash, which is primarily related to a dedicated account limited to the payment of certain internal royalty obligations.

The Company's management believes it is important to consider EBITDA, in addition to net income, as it removes the effect of certain non-cash expenses, debt-related charges, and income taxes. Management believes that, when considered together with reported amounts, EBITDA is useful to investors and management in understanding the Company's ongoing operations and in analysis of ongoing operating trends and provides useful additional information relating to the Company's operations and financial condition.

These Non-GAAP financial measures are not intended to be considered in isolation from, as a substitute for, or superior to, GAAP results. These Non-GAAP financial measures may be different from similarly titled measures used by other companies. In the future, Take-Two may also consider whether other items should also be excluded in calculating these Non-GAAP financial measures provides investors with additional useful information to measure Take-Two's financial and operating performance. In particular, these measures facilitate comparison of our operating performance between periods and may help investors to understand better the operating results of Take-Two. Internally, management uses these Non-GAAP financial measures in assessing the Company's operating results and in planning and forecasting. A reconciliation of these Non-GAAP financial measures to the most comparable GAAP measure is contained in the financial tables to this press release.

# Final Results

The financial results discussed herein are presented on a preliminary basis; final data will be included in Take-Two's Quarterly Report on Form 10–Q for the period ended December 31, 2024.

## About Take-Two Interactive Software

Headquartered in New York City, Take-Two Interactive Software, Inc. is a leading developer, publisher, and marketer of interactive entertainment for consumers around the globe. We develop and publish products principally through Rockstar Games, 2K, and Zynga. Our products are designed for console gaming systems, PC, and mobile, including smartphones and tablets. We deliver our products through physical retail, digital download, online platforms, and cloud streaming services. The Company's common stock is publicly traded on NASDAQ under the symbol TTWO. For more corporate and product information please visit our website at <a href="http://www.take2games.com">http://www.take2games.com</a>.

All trademarks and copyrights contained herein are the property of their respective holders.

#### Cautionary Note Regarding Forward-Looking Statements

The statements contained herein, which are not historical facts, including statements relating to Take-Two Interactive Software, Inc.'s ("Take-Two," the "Company," "we," "us," or similar pronouns) outlook, are considered forward-looking statements under federal securities laws and may be identified by words such as "anticipates," "believes," "estimates," "expects," "intends," "plans," "potential," "predicts," "projects," "seeks," "should," "will," or words of similar meaning and include, but are not limited to, statements regarding the outlook for our future business and financial performance. Such forward-looking statements are based on the current beliefs of our management as well as assumptions made by and information currently available to them, which are subject to inherent uncertainties, risks, and changes in circumstances that are difficult to predict. Actual outcomes and results may vary materially from these forward-looking statements based on a variety of risks and uncertainties including risks relating to our combination with Zynga Inc.; the risks of conducting business internationally, including as a result of unforeseen geopolitical events; the impact of changes in interest rates by the Federal Reserve and other central banks, including on our short-term investment portfolio; the impact of inflation; volatility in foreign currency exchange rates; our dependence on key management and product development personnel; our dependence on our *NBA 2K* and *Grand Theft Auto* products and our ability to develop other hit titles; our ability to leverage opportunities on PlayStation®5 and Xbox Series X|S; factors affecting our mobile business, such as player acquisition costs; the timely release and significant market acceptance of our games; and the ability to maintain acceptable pricing levels on our games.

Other important factors and information are contained in the Company's most recent Annual Report on Form 10-K, including the risks summarized in the section entitled "Risk Factors," the Company's most recent Quarterly Report on Form 10-Q, and the Company's other periodic filings with the SEC, which can be accessed at <u>www.take2games.com</u>. All forward-looking statements are qualified by these cautionary statements and apply only as of the date they are made. The Company undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events or otherwise.

# TAKE-TWO INTERACTIVE SOFTWARE, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

# (in millions, except per share amounts)

	Three Months Ended December 31,		Ν	Nine Months End	ded December 31,		
		2024	2023		2024		2023
Net revenue:							
Game	\$	1,243.1	\$ 1,208.	2 \$	3,693.7	\$	3,432.9
Advertising		116.7	158.	1	357.4		517.3
Total net revenue		1,359.8	1,366.	3	4,051.1		3,950.2
Cost of revenue:							
Product costs		200.2	191.	3	616.0		545.9
Game intangibles		171.1	230.	1	508.0		826.4
Internal royalties		103.1	134.	1	249.3		319.5
Licenses		88.8	73.	0	241.1		227.2
Software development costs and royalties		36.7	59.	7	177.8		258.5
Total cost of revenue		599.9	688.	2	1,792.2		2,177.5
Gross profit		759.9	678.	1	2,258.9		1,772.7
Selling and marketing		388.9	367.	3	1,281.6		1,101.3
Research and development		240.9	232.	0	707.4		702.7
General and administrative		189.6	165.	0	653.1		541.2
Depreciation and amortization		49.5	42.	6	141.6		128.3
Goodwill impairment			-	_	—		165.4
Business reorganization		23.1	0.	7	89.4		11.3
Total operating expenses		892.0	807.	6	2,873.1		2,650.2
Loss from operations		(132.1)	(129.	5)	(614.2)		(877.5)
Interest and other, net		(21.0)	(22.	5)	(71.1)		(79.0)
Gain (loss) on fair value adjustments, net		0.2	(0.	3)	(4.1)		(1.7)
Loss before income taxes		(152.9)	(152.	3)	(689.4)		(958.2)
(Benefit from) provision for income taxes		(27.7)	(60.	7)	63.3		(117.0)
Net loss	\$	(125.2)	\$ (91.	6) \$	(752.7)	\$	(841.2)
Loss per share:							
Basic and diluted loss per share	\$	(0.71)	\$ (0.5	4) \$	(4.31)	\$	(4.95)
Weighted average shares outstanding		× /					
Basic		176.0	170.	3	174.5		169.9

# TAKE-TWO INTERACTIVE SOFTWARE, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(in millions, except per share amounts)

(in minons, except per snare amounts)	Decemb	er 31, 2024	March 31, 2024	
	(Una	udited)		
ASSETS				
Current assets:				
Cash and cash equivalents	\$	1,206.8	\$	754
Short-term investments		3.3		22
Restricted cash and cash equivalents		14.9		252
Accounts receivable, net of allowances of \$0.8 and \$1.2 at December 31, 2024 and March 31, 2024,				
respectively		662.3		679
Software development costs and licenses		67.4		88
Contract assets		77.1		85
Prepaid expenses and other		369.5		378
Total current assets		2,401.3		2,259
Fixed assets, net		426.0		411
Right-of-use assets		325.3		325
Software development costs and licenses, net of current portion		1,904.5		1,446
Goodwill		4,602.6		4,426
Other intangibles, net		2,686.2		3,060
Long-term restricted cash and cash equivalents		87.2		95
Other assets		246.8		191
Total assets	\$	12,679.9	\$	12,216
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	144.8	\$	195
Accrued expenses and other current liabilities	¢	999.7	Ψ	1,062
Deferred revenue		1,091.9		1,059
Lease liabilities		59.1		63
Short-term debt, net		599.6		24
Total current liabilities		2,895.1		2,406
Long-term debt, net		3,058.3		3,058
Non-current deferred revenue		33.9		42
Non-current lease liabilities		386.7		387
Non-current software development royalties		92.4		102
Deferred tax liabilities, net		272.0		340
Other long-term liabilities		239.6		211
Total liabilities	<u> </u>	6,978.0	¢	6,549
Stockholders' equity:	•	0,978.0	•	0,545
Preferred stock, \$0.01 par value, 5.0 shares authorized; no shares issued and outstanding at				
December 31, 2024 and March 31, 2024				
Common stock, \$0.01 par value, 300.0 and 300.0 shares authorized; 200.1 and 194.5 shares issued and				
176.4 and 170.8 outstanding at December 31, 2024 and March 31, 2024, respectively		2.0		1
Additional paid-in capital		10,196.3		9,371
Treasury stock, at cost; 23.7 and 23.7 common shares at December 31, 2024 and March 31, 2024,				
respectively		(1,020.6)		(1,020
Accumulated deficit		(3,332.6)		(2,579
Accumulated other comprehensive loss		(143.2)		(105
Total stockholders' equity	\$	5,701.9	\$	5,667
Total liabilities and stockholders' equity	\$	12,679.9	\$	12,216

# TAKE-TWO INTERACTIVE SOFTWARE, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

#### (in millions)

	Nine Months Ended December 31,						
		2024	2023				
Operating activities:							
Net loss	\$	(752.7)	\$ (841.2)				
Adjustments to reconcile net loss to net cash provided by operating activities:							
Amortization and impairment of software development costs and licenses		181.2	152.1				
Stock-based compensation		244.4	255.0				
Noncash lease expense		45.1	46.4				
Amortization and impairment of intangibles		563.4	924.9				
Depreciation		114.2	101.6				
Goodwill impairment		—	165.4				
Interest expense		123.9	103.2				
Gain on debt extinguishment		_	(7.7)				
Fair value adjustments		4.1	1.7				
Other, net		21.1	30.6				
Changes in assets and liabilities, net of effect from purchases of businesses:							
Accounts receivable		2.9	98.0				
Software development costs and licenses		(568.9)	(457.3)				
Prepaid expenses and other current and other non-current assets		30.1	(47.8				
Deferred revenue		25.3	27.2				
Accounts payable, accrued expenses and other liabilities		(358.3)	(559.3)				
Net cash (used in) provided by operating activities		(324.2)	(7.2)				
Investing activities:		<u> </u>					
Change in bank time deposits		18.7	21.2				
Sale and maturities of available-for-sale securities		_	144.0				
Purchases of fixed assets		(115.3)	(95.5				
Divestitures		36.0					
Purchases of long-term investments		(21.4)	(17.5				
Business acquisitions		9.4	(17.5				
Other		(16.1)	(8.2)				
Net cash (used in) provided by investing activities		(88.7)	26.5				
Financing activities:		()					
Tax payment related to net share settlements on restricted stock awards		_	(76.6				
Issuance of common stock		55.0	38.1				
Payment for settlement of convertible notes		(8.3)					
Proceeds from issuance of debt		598.9	999.3				
Cost of debt		(5.4)	(7.5)				
Repayment of debt		(5.1)	(989.6				
Payment of contingent earn-out consideration		(12.0)	(35.7)				
Net cash provided by (used in) financing activities		628.2	(72.0)				
Effects of foreign currency exchange rates on cash, cash equivalents, and restricted cash		020.2	(72.0)				
and cash equivalents		(8.4)	7.9				
Net change in cash, cash equivalents, and restricted cash and cash equivalents		206.9	(44.8				
Cash, cash equivalents, and restricted cash and cash equivalents, beginning of year (1)		1,102.0	1,234.6				
Cash, cash equivalents, and restricted cash and cash equivalents, end of period (1)	\$	1,308.9					

<sup>(1)</sup> Cash, cash equivalents and restricted cash and cash equivalents shown on our Condensed Consolidated Statements of Cash Flow includes amounts in the Cash and cash equivalents, Restricted cash and cash equivalents, and Long-term restricted cash and cash equivalents on our Condensed Consolidated Balance Sheet.

Net Revenue and Net Bookings by Geographic Region, Distribution Channel, and Platform Mix (in millions)

	Three Months Ended December 31, 2024				Three Months Ended December 31, 2023		
	Amount % of total Amount		Amount	% of total			
Net revenue by geographic region							
United States	\$	825.7	61 %	\$	818.3	60 %	
International		534.1	39 %		548.0	40 %	
Total Net revenue	\$	1,359.8	100 %	\$	1,366.3	100 %	
Net Bookings by geographic region							
United States	\$	841.8	61 %	\$	786.6	59 %	
International		531.6	39 %		551.2	41 %	
Total Net Bookings	\$	1,373.4	100 %	\$	1,337.8	100 %	

	 Three Mor Decembe	nths Ended r 31, 2024	Three Months Ended December 31, 2023			
	Amount	% of total	Amount		% of total	
Net revenue by distribution channel						
Digital online	\$ 1,310.7	96 %	\$	1,297.3	95 %	
Physical retail and other	49.1	4 %		69.0	5 %	
Total Net revenue	\$ 1,359.8	100 %	\$	1,366.3	100 %	
Net Bookings by distribution channel						
Digital online	\$ 1,324.0	96 %	\$	1,268.4	95 %	
Physical retail and other	49.4	4 %		69.4	5 %	
Total Net Bookings	\$ 1,373.4	100 %	\$	1,337.8	100 %	

	Three Months Ended December 31, 2024			Three Months Ended December 31, 2023		
	Amount	% of total	Amount		% of total	
Net revenue by platform						
Mobile	\$ 731.6	54 %	\$	706.7	52 %	
Console	507.9	37 %		547.6	40 %	
PC and other	120.3	9 %		112.0	8 %	
Total Net revenue	\$ 1,359.8	100 %	\$	1,366.3	100 %	
Net Bookings by platform						
Mobile	\$ 709.5	52 %	\$	697.9	52 %	
Console	538.0	39 %		524.3	39 %	
PC and other	125.9	9 %		115.6	9 %	
Total Net Bookings	\$ 1,373.4	100 %	\$	1,337.8	100 %	

Net Revenue and Net Bookings by Geographic Region, Distribution Channel, and Platform Mix (in millions)

Nine Months Ended December 31, 2024				Nine Months Ended December 31, 2023		
	Amount	% of total	Amount		% of total	
\$	2,460.7	61 %	\$	2,417.8	61 %	
	1,590.4	39 %		1,532.4	39 %	
\$	4,051.1	100 %	\$	3,950.2	100 %	
\$	2,484.7	61 %	\$	2,428.6	61 %	
_	1,581.8	39 %		1,555.6	39 %	
\$	4,066.5	100 %	\$	3,984.2	100 %	
	\$ <u>\$</u>	December           Amount           \$ 2,460.7           1,590.4           \$ 4,051.1           \$ 2,484.7           1,581.8	December 31, 2024           Amount         % of total           \$ 2,460.7         61 %           1,590.4         39 %           \$ 4,051.1         100 %           \$ 2,484.7         61 %           1,581.8         39 %	December 31, 2024           Amount         % of total           \$ 2,460.7         61 % \$           1,590.4         39 %           \$ 4,051.1         100 % \$           \$ 2,484.7         61 % \$           1,581.8         39 %	December 31, 2024         December           Amount         % of total         Amount           \$ 2,460.7         61 % \$ 2,417.8           1,590.4         39 %         1,532.4           \$ 4,051.1         100 % \$ 3,950.2           \$ 2,484.7         61 % \$ 2,428.6           1,581.8         39 %         1,555.6	

	 Nine Mon December			Nine Mon Decembe	ths Ended r 31, 2023
	Amount	% of total	Amount		% of total
Net revenue by distribution channel					
Digital online	\$ 3,906.2	96 %	\$	3,777.0	96 %
Physical retail and other	144.9	4 %		173.2	4 %
Total Net revenue	\$ 4,051.1	100 %	\$	3,950.2	100 %
Net Bookings by distribution channel					
Digital online	\$ 3,928.5	97 %	\$	3,805.7	96 %
Physical retail and other	138.0	3 %		178.5	4 %
Total Net Bookings	\$ 4,066.5	100 %	\$	3,984.2	100 %

	 Nine Mon December		 	ths Ended r 31, 2023
	Amount	% of total	Amount	% of total
Net revenue by platform				
Mobile	\$ 2,194.3	54 %	\$ 2,032.9	52 %
Console	1,507.9	37 %	1,598.6	40 %
PC and other	348.9	9 %	318.7	8 %
Total Net revenue	\$ 4,051.1	100 %	\$ 3,950.2	100 %
Net Bookings by platform				
Mobile	\$ 2,141.9	52 %	\$ 2,049.4	51 %
Console	1,565.7	39 %	1,622.4	41 %
PC and other	358.9	9 %	312.4	8 %
Total Net Bookings	\$ 4,066.5	100.0 %	\$ 3,984.2	100 %

## ADDITIONAL DATA

(in millions)

Three Months Ended December 31, 2024	Net rev	enue	reve	st of enue- ct costs	reven	Cost of Iue- Game angibles	С	ost of revenue- Internal royalties		Cost of revenue- Licenses	Softv	ost of revenue- vare development ts and royalties		
As reported	\$ 1	,359.8	\$	200.2	\$	171.1	\$	103.1	\$	88.8	\$	36.7		
Net effect from deferred revenue and related cost of revenue		13.7		2.7						0.1		(1.6)		
Stock-based compensation												(2.6)		
Amortization of acquired intangibles				(0.8)		(171.1)								
Three Months Ended December 31, 2024	Selling marke			rch and opment		neral and		Depreciation and amortization	r	Business eorganization	Inter	est and other, net	Gain (loss) on fair value adjustments, n	
As reported	\$	388.9	\$	240.9	\$	189.6	\$	49.5		23.1	\$	(21.0)	\$ 0	.2
Net effect from deferred revenue and related cost of revenue												2.8		
Stock-based compensation		(22.4)		(26.1)		(31.8)								
Amortization of acquired intangibles		(1.0)		(7.2)				(9.2)						
Acquisition related expenses		(0.2)		(0.8)		7.8						2.2	0	.7
Impact of business reorganization										(23.1)				
Other												4.3	(0	.9)
Three Months Ended December 31, 2023	Net rev	enue		revenue uct costs	-	of revenue Game angibles	Co	ost of revenue- Internal royalties		Cost of revenue- Licenses	Softv	ost of revenue- vare development ts and royalties		
As reported	\$ 1	,366.3	\$	191.3	\$	230.1	\$	134.1	\$	73.0	\$	59.7		
Net effect from deferred revenue and related cost of revenue		(28.5)		1.1						0.3		(1.5)		
Stock-based compensation												(6.3)		
Amortization and impairment of acquired intangibles						(230.1)								

	Selling and	F	Research and	Gei	neral and	Depreciation and	I	Business			Gain (los fair va	/
Three Months Ended December 31, 2023	marketing		development	adm	inistrative	 amortization	reor	rganization	Intere	st and other, net	adjustmer	ıts, net
As reported	\$ 367.	3 \$	232.0	\$	165.0	\$ 42.6	\$	0.7	\$	(22.5)	\$	(0.3)
Net effect from deferred revenue and related cost of revenue										(1.8)		
Stock-based compensation	(23.)	<del>)</del> )	(26.9)		(28.8)							
Amortization and impairment of acquired intangibles	(1.	5)	(7.2)			(10.3)						
Acquisition related expenses					10.9					1.8		
Impact of business reorganization								(0.7)				
Other			(0.8)							3.8		0.3

### ADDITIONAL DATA

(in millions)

				Cost of revenue -				Co	st of revenue- Software	
Nine Months Ended December 31, 2024	Ν	et revenue	 t of revenue - oduct costs	Game intangibles	 st of revenue- ernal royalties	С	ost of revenue- Licenses		elopment costs nd royalties	
As reported	\$	4,051.1	\$ 616.0	\$ 508.0	\$ 249.3	\$	241.1	\$	177.8	
Net effect from deferred revenue and related cost of revenue	;	15.5	0.3				1.7		(0.5)	
Stock-based compensation									(8.6)	
Amortization of acquired intangibles			(2.4)	(508.0)						
Nine Months Ended December 31, 2024		Selling and narketing	esearch and evelopment	General and administrative	preciation and mortization	r	Business eorganization		nterest and other, net	Gain (loss) on fair value adjustments, net
As reported	\$	1,281.6	 707.4		 141.6		89.4		(71.1)	0
									2.0	

Net effect from deferred revenue and related cost of revenue						2.0	
Stock-based compensation	(68.1)	(75.5)	(92.2)				
Amortization of acquired intangibles	(4.1)	(21.5)		(27.4)			
Impact of business reorganization					(89.4)		
Acquisition related expenses	(0.3)	(1.5)	(61.9)			6.4	1.8
Other						11.5	2.3

			Со	( ost of revenue -	Cost of reven Game	ue -	Cos	st of revenue -	C	ost of revenue -	Cost of r Softv developm	vare	Selling and
Nine Months Ended December 31, 2023	I	Net revenue	P	Product costs	intangible	S	Inte	ernal royalties		Licenses	and ro	yalties	 marketing
As reported	\$	3,950.2	\$	545.9 \$	82	26.4	\$	319.5	\$	227.2	\$	258.5	\$ 1,101.3
Net effect from deferred revenue and related cost of revenue		34.0		0.1						(0.4)		3.0	
Stock-based compensation												(20.5)	(72.8)
Amortization and impairment of acquired intangibles					(82	26.4)							(49.4)
Acquisition related expenses										10.0			(0.2)

Nine Months Ended December 21, 2022	Research and	General and administrative	Depreciation and	Goodwill	Business	Interest and	Gain (loss) on fair value
Nine Months Ended December 31, 2023	development \$ 702.7	\$ 541.2 S	amortization 128.3	impairment \$ 165.4	reorganization \$ 11.3	other, net	adjustments, net
As reported		¢ 341.2 3	¢ 120.5	\$ 103.4	\$ 11.5	\$ (79.0)	\$ (1.7)
Net effect from deferred revenue and related cost of revenue							
Stock-based compensation	(79.4)	(82.3)					
Amortization and impairment of acquired intangibles	(21.5)		(28.2)				
Impact of business reorganization					(11.3)		
Acquisition related expenses	(2.2)	(17.1)		(165.4)		(1.0)	3.2
Other	(0.8)					19.6	(1.7)

# TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES RECONCILIATION OF GAAP TO NON-GAAP MEASURE (in millions)

 Nine Months Ended December 31,

 2024
 2023

 Net cash from operating activities
 \$ (324.2) \$ (7.2)

 Net change in Restricted cash<sup>(1)</sup>
 246.9
 115.0

 Adjusted Unrestricted Operating Cash Flow
 \$ (77.3) \$ 107.8

	Nine Months End	led December 31,
	2024	2023
Restricted cash beginning of period	\$ 348.0	\$ 407.2
Restricted cash end of period	102.1	291.1
Restricted cash related to acquisitions	(1.0)	1.1
<sup>(1)</sup> Net change in Restricted cash	\$ 246.9	\$ 115.0

# TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES RECONCILIATION OF GAAP TO NON-GAAP MEASURE

## (in millions)

	Т	hree Months En	ded Deceml	oer 31,	Nine Months End	cember 31,	
		2024	20	23	2024		2023
Net loss	\$	(125.2)	\$	(91.6) \$	(752.7)	\$	(841.2)
(Benefit from) provision for income taxes		(27.7)		(60.7)	63.3		(117.0)
Interest expense		12.2		17.4	50.0		50.3
Depreciation and amortization		49.5		42.6	141.6		128.3
Amortization of acquired intangibles		180.0		238.8	536.0		897.3
Goodwill impairment		—		—	—		165.4
EBITDA	\$	88.8	\$	146.5 \$	38.2	\$	283.1

#### Outlook

	Fiscal Year Ending March 31, 2025
Net loss	\$(788) to \$(729)
Provision for income taxes	\$66 to \$61
Interest expense	\$83
Depreciation	\$155
Amortization of acquired intangibles	\$747
EBITDA	\$263 to \$317

# Outlook

o utoon	Three Months Ended March 31, 2024
Net (loss) income	\$(35) to \$22
Provision for (benefit from) income taxes	\$2 to \$(1)
Interest expense	\$32
Depreciation	\$40
Amortization of acquired intangibles	\$184
EBITDA	\$223 to \$277