Take-Two Interactive Software, Inc. Reports Record Results for Fiscal Year 2014

May 13, 2014 4:06 PM ET

Non-GAAP Net Revenue Grew 97% to \$2.414 Billion

Non-GAAP Net Income Increased to \$4.26 Per Diluted Share

Company Provides Strong Financial Outlook for Fiscal Year 2015

NEW YORK--(BUSINESS WIRE)--May 13, 2014-- Take-Two Interactive Software, Inc. (NASDAQ:TTWO) today reported strong financial results for its fourth quarter and record results for its fiscal year 2014, ended March 31, 2014. In addition, the Company provided its initial financial outlook for its first quarter and fiscal year 2015.

Fiscal Fourth Quarter 2014

GAAP Financial Results

For fiscal fourth quarter 2014, GAAP net revenue was \$195.2 million, as compared to \$299.5 million for fiscal fourth quarter 2013, which had benefited from the release of *BioShock® Infinite*. GAAP net loss from continuing operations was \$30.8 million, or \$0.40 per diluted share, as compared to net income from continuing operations of \$21.2 million, or \$0.23 per diluted share, for the year-ago period. As of March 31, 2014, the Company had cash and cash equivalents of \$935.4 million.

Non-GAAP Financial Results

For fiscal fourth quarter 2014, Non-GAAP net revenue was \$233.2 million, as compared to \$303.1 million for fiscal fourth quarter 2013. Non-GAAP net income was \$21.5 million, or \$0.21 per diluted share, as compared to \$42.9 million, or \$0.38 per diluted share, for the year-ago period.

The largest contributors to net revenue in fiscal fourth quarter 2014 were NBA® 2K14, Grand Theft Auto V®, Grand Theft Auto Online, Borderlands® 2 and BioShock Infinite. Non-GAAP net revenue from digitally-delivered content grew 51% year-over-year to \$122.3 million, led by the Grand Theft Auto series, the NBA 2K franchise and offerings for Borderlands 2. Catalog sales accounted for \$75.7 million of Non-GAAP net revenue led by offerings for Borderlands 2, BioShock Infinite, the Grand Theft Auto series and Sid Meier's Civilization® V.

Fiscal Year 2014

GAAP Financial Results

For fiscal year 2014, GAAP net revenue grew 94% to a record \$2.351 billion, as compared to \$1.214 billion for fiscal year 2013. GAAP net income from continuing operations increased to a record \$361.7 million, or \$3.20 per diluted share, as compared to a net loss from continuing operations of \$31.2 million, or \$0.36 per diluted share, for the prior fiscal year.

Non-GAAP Financial Results

For fiscal year 2014, Non-GAAP net revenue grew 97% to a record \$2.414 billion, as compared to \$1.222 billion for fiscal year 2013. Non-GAAP net income increased to a record \$510.7 million, or \$4.26 per diluted share, as compared to \$33.1 million, or \$0.36 per diluted share, for the prior fiscal year.

The largest contributors to net revenue in fiscal year 2014 were Grand Theft Auto V, NBA 2K14, Borderlands 2, WWE® 2K14, Grand Theft Auto IV, Grand Theft Auto Online, BioShock Infinite and offerings for Sid Meier's Civilization V. Non-GAAP net revenue from digitally-delivered content grew 65% year-over-year to a record \$435.1 million, led by offerings for the Grand Theft Auto series, Borderlands 2, the NBA 2K franchise, Sid Meier's Civilization V and BioShock Infinite.

Management Comments

"During fiscal 2014, Take-Two set new records for both our Company and the entertainment industry," said Strauss Zelnick, Chairman and CEO of Take-Two. "Rockstar Games" *Grand Theft Auto V* reached \$1 billion in sales faster than any entertainment release in history, *NBA 2K14* enjoyed the franchise's strongest launch, *Borderlands 2* became 2K's top-selling title, and our digitally-delivered revenue grew to its highest level ever. As a result, we delivered record revenue, earnings and cash flow for our shareholders.

"Over the past several years, Take-Two has been transformed into a financially strong, global interactive entertainment company with numerous successful franchises across a variety of genres. We also have complemented the Company's core business with growing profits from recurrent consumer spending, including add-on content, virtual currency and online gaming. The evolution of Take-Two is reflected in our strong profit outlook for fiscal 2015 and expectation for continued Non-GAAP profitability every year for the foreseeable future."

Business and Product Highlights

Since January 1, 2014:

• Take-Two was the top console and handheld video game publisher of 2013 in North America and Latin America.*

Rockstar Games:

- *Grand Theft Auto V* was the best-selling console video game of 2013 in North America, Latin America and Europe combined.** To date, *Grand Theft Auto V* has sold-in more than 33 million units.
- Released several updates for *Grand Theft Auto Online*, including *The Business Update*, which provided a suite of new vehicles, weapons and character customizations; *The High Life Update*, featuring high-end properties, more new vehicles and an array of new Jobs; and *The Valentine's Day Massacre Special*, which offered limited-edition 1920's gangster-themed content.
- Released Grand Theft Auto: San Andreas for select Android, Kindle and Windows Phone devices.

2K:

- Released XCOM®: Enemy Unknown The Complete Edition for PC and Mac, which includes the original 2012 Game of the Year award-winning title plus the critically acclaimed expansion, XCOM: Enemy Within, along with all of the released add-on content in one package.
- Released *Sid Meier's Civilization V: The Complete Edition* for PC, which includes the original 2010 Game of the Year award-winning strategy title plus the two critically-acclaimed expansion packs, *Gods & Kings* and *Brave New World*, and all of the released add-on content in one package.
- Announced that Oklahoma City Thunder superstar, four-time NBA scoring champion, and recently crowned 2014 NBA Most Valuable Player, Kevin Durant, will make his solo cover debut on NBA 2K15, the next installment of the top-selling and top-rated NBA video game simulation franchise.*** NBA 2K15 is planned for launch on October 7, 2014 in North America and October 10, 2014 internationally on the PS3, PS4, Xbox 360, Xbox One and PC.
- Announced that *Sid Meier's Civilization: Beyond Earth*TM, a new science fiction-themed entry in the award-winning *Civilization* franchise, is currently in development by Firaxis Games and is planned for release this fall for PC, Mac and Linux
- Announced that *Borderlands: The Pre-Sequel*TM, an all-new standalone *Borderlands* game set in between the award-winning *Borderlands* and *Borderlands* 2, is currently in co-development by Gearbox Software and 2K Australia and is planned for launch this fall on the Xbox 360, PS3 and PC.
- Announced that *Evolve*TM is planned for launch on the Xbox One, PS4 and PC in fall 2014. Developed by Turtle Rock Studios, the renowned creators of *Left 4 Dead*, *Evolve* is an all-new shooter that blends cooperative and competitive multiplayer experiences.

^{*} Based on dollar-value of retail sales, according to data from The NPD Group's Retail Tracking Service and International Development Group.

^{**} According to data from The NPD Group's Retail Tracking Service, International Development Group, and GfK Chart-Track.

*** According to 2008 - 2014 <u>Metacritic.com</u> and The NPD Group estimates of U.S. retail video game sales through March 2014.

Financial Outlook for Fiscal 2015

Take-Two is providing its initial financial outlook for its fiscal first quarter ending June 30, 2014 and fiscal year ending March 31, 2015 as follows:

	First Quarter Ending 6/30/2014	Fiscal Year Ending 3/31/2015
Non-GAAP Net Revenue	\$120 to \$135 Million	\$1.35 to \$1.45 Billion
Non-GAAP net income (loss) per diluted share	(\$0.35) to (\$0.25)	\$0.80 to \$1.05
Net effect from deferral in net revenues and related cost of goods sold	\$0.10	\$0.00
Stock-based compensation expense per share (1)	\$0.09	\$0.29
Business reorganization, restructuring and related expenses	\$0.01	\$0.01
Non-cash amortization of discount on convertible notes per share	\$0.05	\$0.13
Non-cash tax expense per share	\$0.01	\$0.02

The Company's stock-based compensation expense for the periods above includes the cost of approximately 1.8 million

1) restricted shares previously granted to ZelnickMedia that are subject to variable accounting. Actual expense to be recorded in connection with these shares is dependent upon several factors, including future changes in Take-Two's stock price.

Key assumptions and dependencies underlying the Company's financial outlook include: the timely delivery of the titles included in this financial outlook, which includes both announced and unannounced releases; continued consumer acceptance of the Xbox One and PS4; the ability to develop and publish products that capture market share for these next-generation systems while continuing to leverage opportunities on the Xbox 360, PS3 and PC; and stable foreign exchange rates. See also 'Cautionary Note Regarding Forward Looking Statements' below.

Product Releases

The following titles were released since January 1, 2014:

Label	Title	Platforms	Release Date
2K	WWE 2K14: WWE Legends and Creations Pack (DLC)	Xbox 360, PS3	January 7, 2014
Rockstar Games	Grand Theft Auto: San Andreas	Android, Kindle	January 7, 2014
Rockstar Games	Grand Theft Auto: San Andreas	Windows Phone	January 27, 2014
2K	Sid Meier's Civilization V: The Complete Edition	PC	February 4, 2014
2K	Borderlands 2 & Dishonored TM Bundle	Xbox 360, PS3	February 11, 2014

2K	The Elder Scrolls® V: Skyrim & BioShock Infinite Bundle	Xbox 360, PS3	February 11, 2014
2K	Borderlands 2 Headhunter 4: Mad Moxxi Wedding Day Massacre (DLC)	Xbox 360, PS3, Windows PC, Mac	February 11, 2014
2K	XCOM: Enemy Unknown: The Complete Edition	PC, Mac	March 4, 2014*
2K	BioShock Infinite: Burial at Sea – Episode 2 (DLC)	Xbox 360, PS3, PC	March 25, 2014
2K	Borderlands 2 Headhunter 5: Sir Hamerlock Versus the Son of Crawmermax (DLC)	Xbox 360, PS3, Windows PC, Mac	April 15, 2014
2K	XCOM: Enemy Unknown	Android Devices	April 24, 2014

^{*}North American release date; international release date typically follows three days after.

Take-Two's lineup of future titles announced to date includes:

Label	Title	Platforms	Release Date
2K	NBA 2K15	Xbox 360, Xbox One, PS3, PS4, PC	October 7, 2014*
2K	Borderlands: The Pre-Sequel	Xbox 360, PS3, Windows PC	Fall 2014
2K	Sid Meier's Civilization: Beyond Earth	Windows PC, Mac, Linux	Fall 2014
2K	Evolve	Xbox One, PS4, PC	Fall 2014
2K	WWE 2K15	TBA	Fiscal 2015

^{*}North American release date; international release date typically follows three days after.

Conference Call

Take-Two will host a conference call today at 4:30 p.m. Eastern Time to review these results and discuss other topics. The call can be accessed by dialing (877) 407-0984 or (201) 689-8577. A live listen-only webcast of the call will be available by visiting http://ir.take2games.com and a replay will be available following the call at the same location.

Non-GAAP Financial Measures

In addition to reporting financial results in accordance with U.S. generally accepted accounting principles (GAAP), the Company uses Non-GAAP measures of financial performance. The Company believes that these Non-GAAP financial measures, when taken into consideration with the corresponding GAAP financial measures, are important in gaining an understanding of the Company's ongoing business. These Non-GAAP financial measures also provide for comparative results from period to period. Therefore, the Company believes it is appropriate to exclude the impact of certain items as follows:

- Net effect from deferral in net revenues and related cost of goods sold the Company defers revenue and related costs from the sale of certain titles that have undelivered elements upon the sale of the game and recognizes that revenue upon the delivery of the undelivered elements. As there is no impact to the Company's operating cash flow, management excludes the impact of deferred net revenue and related costs from its Non-GAAP financial measures when evaluating the Company's operating performance, when planning, forecasting and analyzing future periods, and when assessing the performance of its management team. In addition, we believe that these Non-GAAP financial measures provide a more timely indication of trends in our business, provide comparability with the way our business is measured by analysts, and provide consistency with industry data sources.
- Stock-based compensation the Company does not consider stock-based compensation charges when evaluating business performance and management does not contemplate stock-based compensation expense in its short- and long-term operating plans. As a result, the Company has excluded such expenses from its Non-GAAP financial measures.
- Business reorganization, restructuring and related expenses although the Company has incurred business reorganization expenses in the past, each charge relates to a discrete event based on a unique set of business objectives.

Management does not believe these charges reflect the Company's primary business, ongoing operating results or future outlook. As such, the Company believes it is appropriate to exclude these expenses and related charges from its Non-GAAP financial measures.

- Non-cash amortization of discount on convertible notes the Company records non-cash amortization of discount on convertible notes as interest expense in addition to the interest expense already recorded for coupon payments. The Company excludes the non-cash portion of the interest expense from its Non-GAAP financial measures because these amounts are unrelated to its ongoing business operations.
- Loss on extinguishment of debt the Company recorded a loss on extinguishment of debt as a result of settling its 4.375% Convertible Notes in August 2013. The Company excludes the impact of such transactions when evaluating the Company's operating performance. Management does not believe this loss reflects the Company's primary business, ongoing operating results or future outlook. As such, the Company believes it is appropriate to exclude this loss from its Non-GAAP financial measures.
- Gain on convertible note hedge and warrants, net the Company entered into unwind agreements with respect to its convertible note hedge and warrant transactions. As a result of the unwind agreements, these transactions were accounted for as derivatives whereby gains and losses resulting from changes in the fair value were reported in gain on convertible note hedge and warrants, net. The Company excludes the impact of such transactions when evaluating the Company's operating performance. Management does not believe these gains and losses reflect the Company's primary business, ongoing operating results or future outlook. As such, the Company believes it is appropriate to exclude these gains and losses from its Non-GAAP financial measures.
- Non-cash tax expense for the impact of deferred tax liabilities associated with tax deductible amortization of goodwill due to the nature of the adjustment as well as the expectation that it will not have any cash impact in the foreseeable future, the Company believes it is appropriate to exclude this expense from its Non-GAAP financial measures.
- *Discontinued operations* the Company does not engage in sales of subsidiaries on a regular basis and therefore believes it is appropriate to exclude such gains (losses) from its Non-GAAP financial measures. As the Company is no longer active in its discontinued operations, it believes it is appropriate to exclude income (losses) thereon from its Non-GAAP financial measures.

These Non-GAAP financial measures are not intended to be considered in isolation from, as a substitute for, or superior to, GAAP results. These Non-GAAP financial measures may be different from similarly titled measures used by other companies.

About Take-Two Interactive Software

Headquartered in New York City, Take-Two Interactive Software, Inc. is a leading developer, marketer and publisher of interactive entertainment for consumers around the globe. The Company develops and publishes products through its two whollyowned labels Rockstar Games and 2K. Our products are designed for console systems, handheld gaming systems and personal computers, including smartphones and tablets, and are delivered through physical retail, digital download, online platforms and cloud streaming services. The Company's common stock is publicly traded on NASDAQ under the symbol TTWO. For more corporate and product information please visit our website at http://www.take2games.com.

All trademarks and copyrights contained herein are the property of their respective holders.

Cautionary Note Regarding Forward-Looking Statements

The statements contained herein which are not historical facts are considered forward-looking statements under federal securities laws and may be identified by words such as "anticipates," "believes," "estimates," "expects," "intends," "plans," "potential," "predicts," "projects," "seeks," "will," or words of similar meaning and include, but are not limited to, statements regarding the outlook for the Company's future business and financial performance. Such forward-looking statements are based on the current beliefs of our management as well as assumptions made by and information currently available to them, which are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Actual outcomes and results may vary materially from these forward-looking statements based on a variety of risks and uncertainties including: our dependence on key management and product development personnel, our dependence on our Grand Theft Auto products and our ability to develop other hit titles for current and next-generation platforms, the timely release and significant market acceptance of our games, the ability to maintain acceptable pricing levels on our games, our ability to raise capital if needed and risks associated with international operations. Other important factors and information are contained in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2013, in the section entitled "Risk Factors," the Company's Quarterly Report on Form 10-Q

for the fiscal quarter ended December 31, 2013, and the Company's other periodic filings with the SEC, which can be accessed at www.take2games.com. All forward-looking statements are qualified by these cautionary statements and apply only as of the date they are made. The Company undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events or otherwise.

TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts)

	Three months ended March 31,		Twelve months	ended March	
	2014		2013	2014	2013
Net revenue	\$ 195,208		\$ 299,487	\$ 2,350,568	\$ 1,214,483
Cost of goods sold:					
Internal royalties	28,233		15,463	538,604	24,724
Product costs	39,022		71,479	477,861	316,072
Software development costs and royalties	28,299		57,576	333,450	317,756
Licenses	12,734		9,802	64,412	57,285
Total cost of goods sold	108,288		154,320	1,414,327	715,837
Gross profit	86,920		145,167	936,241	498,646
Selling and marketing	27,577		51,747	240,996	257,329
General and administrative	50,773		40,369	161,374	147,260
Research and development	28,632		21,183	105,256	78,184
Depreciation and amortization	3,522		2,806	13,359	10,634
Total operating expenses	110,504		116,105	520,985	493,407
(Loss) income from operations	(23,584)	29,062	415,256	5,239
Interest and other, net	(7,535)	(7,789)	(33,553)	(31,351)
Loss on extinguishment of debt	-		-	(9,014)	-
Gain on convertible note hedge and warrants, net	-		-	3,461	-
(Loss) income from continuing operations before income taxes	(31,119)	21,273	376,150	(26,112)
(Benefit) provision for income taxes	(345)	103	14,459	5,050
(Loss) income from continuing operations	(30,774)	21,170	361,691	(31,162)
(Loss) income from discontinued operations, net of	(13)	1,303	(86)	
taxes	(13)	1,303	(80)	1,671
Net (loss) income	\$ (30,787)	\$ 22,473	\$ 361,605	\$ (29,491)
Earnings (loss) per share:					
Continuing operations	\$ (0.40)	\$ 0.23	\$ 3.79	\$ (0.36)
Discontinued operations	-		0.01	-	0.02
Basic earnings (loss) per share	\$ (0.40)	\$ 0.24	\$ 3.79	\$ (0.34)
Continuing operations	\$ (0.40)	\$ 0.23	\$ 3.20	\$ (0.36)
Discontinued operations	-		0.01	-	0.02
Diluted earnings (loss) per share	\$ (0.40)	\$ 0.24	\$ 3.20	\$ (0.34)

Weighted average shares outstanding: Basic Diluted	77,000 77,000		93,698 93,698		95,347 124,710		85,581 85,581	
Computation of Basic EPS:								
Net (loss) income	\$ (30,787)	\$ 22,473		\$ 361,605		\$ (29,491)
Less: net income allocated to participating securities	- • (20 = 0 =	`	(1,804)	(41,065)	- # (20 401	`
Net (loss) income for basic EPS calculation	\$ (30,787)	\$ 20,669		\$ 320,540		\$ (29,491)
Total weighted average shares outstanding - basic	77,000		93,698		95,347		85,581	
Less: weighted average participating shares outstanding	-		(7,521)	(10,828)	-	
Weighted average common shares outstanding - basic	77,000		86,177		84,519		85,581	
Basic EPS	\$ (0.40)	\$ 0.24		\$ 3.79		\$ (0.34)
Computation of Diluted EPS:								
Net (loss) income	\$ (30,787)	\$ 22,473		\$ 361,605		\$ (29,491)
Less: net income allocated to participating securities	-	,	(1,804)	(31,397)	-	,
Add: interest expense, net of tax, on Convertible Notes	-		-	,	33,718	,	_	
Net (loss) income for diluted EPS calculation	\$ (30,787)	\$ 20,669		\$ 363,926		\$ (29,491)
Weighted average shares outstanding - basic	77,000		86,177		84,519		85,581	
Add: dilutive effect of common stock equivalents	-		-		29,363		-	
Weighted average common shares outstanding - diluted	77,000		86,177		113,882		85,581	
Diluted EPS	\$ (0.40)	\$ 0.24		\$ 3.20		\$ (0.34)
	Three mo	nths (ended Marc	h	Twelve mo	onths	ended Marc	h
OTHER INFORMATION	2014		2013		2014		2013	
Geographic revenue mix								
United States	57	%	60	%	47	%	59	%
International	43	%	40	%	53	%	41	%
Platform revenue mix								
Console	7 9	%	80	%	92	%	80	%
PC and other	21	%	19	%	8	%	18	%
Handheld	0	%	1	%	0	%	2	%
Net revenue by distribution channel:								
Physical retail and other	57	%	74	%	84	%	79	%
Thysical rotali and other	42	0/	26	/0	16	/U	79	/U

TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

Digital online

43

%

26

%

16

%

21

%

	March 31, 2014	March 31, 2013
ASSETS		
Current assets:		
Cash and cash equivalents	\$935,400	\$402,502
Restricted cash	193,839	7,489
Accounts receivable, net of allowances of \$75,518 and \$64,081 at March 31, 2014 and 2013, respectively	53,143	189,596
Inventory	29,780	30,218
Software development costs and licenses	116,203	198,955
Prepaid expenses and other	71,075	37,392
Total current assets	1,399,440	866,152
Fixed assets, net	42,572	25,362
Software development costs and licenses, net of current portion	109,506	95,241
Goodwill	226,705	225,992
Other intangibles, net	5,113	8,827
Other assets	16,294	56,265
Total assets	\$1,799,630	\$1,277,839
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities:		
Accounts payable	\$16,452	\$79,932
Accrued expenses and other current liabilities	396,617	228,916
Deferred revenue	61,195	26,919
Liabilities of discontinued operations	556	1,232
Total current liabilities	474,820	336,999
Long-term debt	454,031	335,202
Other long-term liabilities	68,973	17,087
Liabilities of discontinued operations, net of current portion	-	556
Total liabilities	997,824	689,844
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, \$.01 par value, 5,000 shares authorized	-	-
Common stock, \$.01 par value, 200,000 shares authorized; 105,156 and 93,743 shares	1.053	027
issued and 88,918 and 93,743 outstanding at March 31, 2014 and March 31, 2013, respectively	1,052	937
Additional paid-in capital Transury stock at cost (16.238 common shares at March 31. 2014)	954,699 (276,836)	832,460
Treasury stock, at cost (16,238 common shares at March 31, 2014)	(276,836) 120,775	- (240 820)
Retained earnings (accumulated deficit)	2,116	(240,830) (4,572)
Accumulated other comprehensive income (loss) Total stockholders' equity	2,110 801,806	(4,572) 587,995
Total liabilities and stockholders' equity	•	
Total habilities and stockholders equity	\$1,799,630	\$1,277,839

TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

	Twelve months ended March 2014 2013		31,	
Operating activities:				
Net income (loss)	\$ 361,605		\$ (29,491)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:				
Amortization and impairment of software development costs and licenses	265,533		230,748	
Depreciation and amortization	13,359		10,634	
Loss (income) from discontinued operations	86		(1,671)
Amortization and impairment of intellectual property	3,558		7,000	
Stock-based compensation	78,118		35,765	
Deferred income taxes	(19,036)	(841)
Amortization of discount on Convertible Notes	22,801		18,862	
Amortization of debt issuance costs	1,947		2,021	
Loss on extinguishment of debt	9,014	,	-	
Gain on convertible note hedge and warrants, net	(3,461)	-	
Other, net Changes in essets and liabilities, not of affect from purchases of businesses.	(208)	778	
Changes in assets and liabilities, net of effect from purchases of businesses: Restricted cash	(186,350)	8,975	
Accounts receivable	136,453	,	(144,561)
Inventory	438		(7,741)
Software development costs and licenses	(192,357)	(216,893)
Prepaid expenses, other current and other non-current assets	(18,424)	(14,669)
Deferred revenue	34,276	,	13,055	,
Accounts payable, accrued expenses and other liabilities	194,228		83,734	
Net cash used in discontinued operations	(1,318)	(272)
Net cash provided by (used in) operating activities	700,262	ĺ	(4,567)
Investing activities:				
Purchase of fixed assets	(29,813)	(16,820)
Payments in connection with business combinations, net of cash acquired	(1,000)	-	
Net cash used in investing activities	(30,813)	(16,820)
Financing activities:	(2007)	`		
Repurchase of common stock	(276,836)	-	
Proceeds from issuance of 1.00% Convertible Notes	283,188	`	-	
Payment for extinguishment of 4.375% Convertible Notes Proceeds from termination of convertible note hedge transactions	(165,999 84,429)	-	
Payment for termination of convertible note warrant transactions	(55,651	,	-	
Payment of debt issuance costs	(2,815)	_	
Net cash used in financing activities	(133,684)	_	
		,		
Effects of foreign exchange rates on cash and cash equivalents	(2,867)	3,610	
Net increase (decrease) in cash and cash equivalents	532,898		(17,777)
Cash and cash equivalents, beginning of period	402,502		420,279	,
Cash and cash equivalents, end of period	\$ 935,400		\$ 402,502	

TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES RECONCILIATION OF GAAP TO Non-GAAP MEASURES (Unaudited) (in thousands, except per share amounts)

	Three months ended March 31,		Twelve months ended March		
	2014	2013	2014	2013	
Net Revenues GAAP Net Revenues Net effect from deferral in net revenues Non-GAAP Net Revenues	\$ 195,208 37,947 \$ 233,155	\$ 299,487 3,641 \$ 303,128	\$ 2,350,568 63,152 \$ 2,413,720	\$ 1,214,483 7,824 \$ 1,222,307	
Digital Online Revenues (included in Net Revenues above)					
GAAP Digital Online Revenues Net effect from deferral in digital online revenues Non-GAAP Digital Online Revenues	\$ 84,391 37,947 \$ 122,338	\$ 77,138 3,641 \$ 80,779	\$ 371,970 63,152 \$ 435,122	\$ 256,128 7,824 \$ 263,952	
Gross Profit	.	0.145.165	4.027.044	4.100.515	
GAAP Gross Profit Net effect from deferral in net revenues and related	\$ 86,920 23,442	\$ 145,167 3,109	\$ 936,241 36,179	\$ 498,646 6,720	
cost of goods sold Stock-based compensation	948	2,026	30,124	10,060	
Non-GAAP Gross Profit	\$ 111,310	\$ 150,302	\$ 1,002,544	\$ 515,426	
Income from Operations GAAP (Loss) Income from Operations	\$ (23,584	\$ 29,062	\$ 415,256	\$ 5,239	
Net effect from deferral in net revenues and related cost of goods sold	23,442	3,109	36,179	6,720	
Stock-based compensation Business reorganization, restructuring and related Non-GAAP Income from Operations	20,524 2,560 \$ 22,942	12,987 116 \$ 45,274	78,118 4,490 \$ 534,043	35,765 874 \$ 48,598	
Net Income (Loss)					
GAAP Net (Loss) Income Net effect from deferral in net revenues and related	\$ (30,787 23,442	2 100	\$ 361,605	\$ (29,491)	
cost of goods sold Stock-based compensation	20,524	3,109 12,987	36,179 78,118	6,720 35,765	
Business reorganization, restructuring and related Non-cash amortization of discount on Convertible	2,560	116	4,490	874	
Notes Loss on extinguishment of debt	5,294	4,891	22,801 9,014	18,862	
Gain on convertible note hedge and warrants, net Non-cash tax expense Discontinued operations	- 447 13	582 (1,303)	(3,461 1,890 86	- 2,020 (1,671)	
Non-GAAP Net Income	\$ 21,493	\$ 42,855	\$ 510,722	\$ 33,079	
Diluted Earnings (Loss) Per Share GAAP earnings (loss) per share	\$ (0.40	\$ 0.24	\$ 3.20	\$ (0.34)	

Non-GAAP earnings per share	\$ 0.21	\$ 0.38	\$ 4.26	\$ 0.36
Number of diluted shares used in computation GAAP Non-GAAP	77,000 115,627	93,698 119,719	124,710 122,608	85,581 92,292
Computation of Diluted GAAP EPS: Net (loss) income Less: net income allocated to participating securities Add: interest expense, net of tax, on Convertible Notes Net (loss) income for diluted EPS calculation	\$ (30,787) - - \$ (30,787)	\$ 22,473 (1,804) - \$ 20,669	33,718 \$ 363,926	\$ (29,491) \$ (29,491)
Total weighted average shares outstanding - basic Add: dilutive effect of common stock equivalents Total weighted average shares outstanding - diluted Less: weighted average participating shares outstanding Weighted average common shares outstanding - diluted	77,000 - 77,000 - 77,000	93,698 - 93,698 (7,521) 86,177	95,347 29,363 124,710 (10,828 113,882	85,581 - 85,581) - 85,581
Diluted EPS	\$ (0.40)	\$ 0.24	\$ 3.20	\$ (0.34)
Computation of Diluted Non-GAAP EPS: Net income Less: net income allocated to participating securities Add: interest expense, net of tax, on Convertible Notes Net income for diluted EPS calculation	\$ 21,493 (2,224 2,204 \$ 21,473	\$ 42,855 (3,440) 3,058 \$ 42,473	\$ 510,722 (45,104 10,917 \$ 476,535	\$ 33,079 (2,405) - \$ 30,674
Total weighted average shares outstanding - basic Add: dilutive effect of common stock equivalents Total weighted average shares outstanding - diluted Less: weighted average participating shares outstanding Weighted average common shares outstanding - diluted	88,964 26,663 115,627 (11,964)	93,698 26,021 119,719 (7,521)	96,043 26,565 122,608 (10,828 111,780	92,292 - 92,292) (6,711) 85,581
Diluted EPS	\$ 0.21	\$ 0.38	\$ 4.26	\$ 0.36

Source: Take-Two Interactive

Take-Two Interactive Software, Inc.

Investor Relations:
Henry A. Diamond, 646-536-3005
Senior Vice President
Investor Relations & Corporate Communications
Henry.Diamond@take2games.com

Corporate Press:
Alan Lewis, 646-536-2983
Vice President
Corporate Communications & Public Affairs
Alan.Lewis@take2games.com